

## Technical sales manager - Nanotechnology

Would you like to bring science to market in an award-winning Swiss deep-tech startup? Are you interested in contributing to a growing business, talking to customers and partners? Can you imagine finding applications for innovative optical elements in research, industry, space or telecommunications?

XRnanotech is currently looking for a rockstar technical sales manager to support our growing team. The position is available from now on.

### Job description

In this role, you will engage actively with customers, partners and our growing network to further develop our exciting business. You will work together with motivated young people on innovative products and help to widen the addressable market.

The position includes the following activities:

- Engaging with big science and business players such as CERN, ESA and PSI
- Working with customers and partners all over the world
- Doing market research, customer acquisition and product marketing
- Finding new applications for innovative products
- Visit conferences around the world to acquire leads

### Your profile

- Good understanding of optics and materials science
- Outgoing personality with no hesitation to talk to people and ask questions
- Proactive and independent way of working
- Team player in a multicultural working environment
- Fluent in English, German is a plus
- Possibility to obtain a Swiss working permit

If you are interested in this exciting position, we are looking forward to getting to know you. Please send your application to Dr. Florian Döring, CEO and Founder of XRnanotech, at [info@xrnanotech.ch](mailto:info@xrnanotech.ch).